

Rodrigo Borrego

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PROFESSIONAL SUMMARY

High-performance Warehouse Operations Leader and Certified Equipment Operator with a demonstrated record of driving throughput, reducing downtime, and leading teams to exceed operational benchmarks in high-volume retail environments. Known for elite unloading speed and exceptional backroom organization — consistently completing full truck unloads of 3,000+ items in under 90 minutes and clearing the backroom up to 90 minutes ahead of shift end. Promoted to Team Lead in under 8 months based on measurable results, zero safety incidents, and the ability to develop associates into top performers.

CORE COMPETENCIES

Warehouse Operations	Equipment & Safety	Leadership	Inventory & Compliance
Freight Unloading & Processing	Certified Forklift Operator	Team Development & Coaching	Inventory Control & Auditing
High-Volume Throughput Mgmt	Certified Pallet Jack Operator	Shift Scheduling & Coverage	Product Rotation (FIFO/FEFO)
Backroom Organization & Flow	OSHA Safety Standards	Performance Benchmarking	Food Safety & Handling Compliance
Supply Chain & Logistics Support	Material Handling Equipment	Cross-Functional Collaboration	Shrink Reduction & Loss Prevention

PROFESSIONAL EXPERIENCE

Walmart | Stocking 2 Team Lead

Pico Rivera, CA

Promoted to Team Lead within 8 months of hire, ahead of the standard 12-month track, based on consistently top-ranked performance metrics, zero safety violations, and the ability to develop a cohesive, high-output team. Served as a designated leadership resource, stepping in as the primary point of authority in the absence of senior management. Oversaw all aspects of nightly freight operations, backroom logistics, and floor replenishment for one of the region's highest-volume store locations.

- Elite Unloading Speed:** Routinely unloaded full trucks of 3,000+ items in under 90 minutes, outpacing store averages by an estimated 30–40% and enabling earlier floor replenishment cycles.
- Backroom Efficiency:** Consistently cleared and organized the entire backroom up to 90 minutes before end of shift, achieving near-zero carryover freight and maximizing next-day operational readiness.
- Team Productivity:** Directly managed a team of 16 associates per shift, driving a 25%+ improvement in team stocking speed through structured task delegation, real-time coaching, and accountability systems.
- Inventory Accuracy:** Maintained an estimated 98%+ inventory accuracy rate through disciplined product rotation (FIFO/FEFO), proper labeling, and routine cycle count participation.
- Shrink Reduction:** Contributed to a measurable reduction in backroom shrinkage by enforcing strict product handling protocols, particularly for age-restricted and high-value items.
- Safety Record:** Maintained a perfect zero-incident safety record throughout tenure, operating forklifts and pallet jacks in full compliance with all OSHA standards.
- Cross-Department Coordination:** Collaborated with department managers and overnight supervisors to align freight priorities, ensuring high-demand and seasonal items were floor-ready ahead of store opening.
- New Associate Development:** Personally onboarded and trained 5 new team members, bringing each to full productivity within their first two weeks on the floor.
- Designate Leadership:** Recognized by store management as a trusted designate leader, regularly assigned to oversee operations and make real-time decisions in the absence of the department manager.

Apex Marketing | Sales Team Leader

Greater Los Angeles Area

Recruited into a fast-paced direct sales environment and promoted to Team Leader within 2 weeks based on immediate top-tier performance. Managed daily field operations and team output while personally maintaining one of the highest individual closing rates in the organization.

- Oversaw a team executing high-volume B2B direct sales campaigns, maintaining consistent weekly output of 30–50 successful engagements per week.
- Contributed to a team total of 200+ closed sales during a peak 3.5-week performance sprint.
- Developed and delivered training sessions that accelerated new hire ramp-up time and improved team-wide close rates.

Previous Grocery Experience | Inventory & Merchandising Specialist

- Managed end-to-end restocking workflows, ensuring shelves were replenished accurately and on schedule during high-traffic periods.
- Maintained backroom organization and product labeling standards, supporting seamless inventory audits and reducing locate times.
- Assisted customers with product inquiries and location, reinforcing a customer-first culture on the floor.

EDUCATION & CERTIFICATIONS

High School Diploma	Completed
Forklift Certification	OSHA-Compliant, Active
Pallet Jack Certification	Active